

Nurture your Business with Salesbabu CRM



Automate Your Sales Force & Streamline your Sales Process by Implementing **SalesBabu CRM** On Demand.

Sales Force Automation

Sales Force Automation Software accounts for managing task efficiently & more effectively, precisely, it automates the complete sales process. Moreover, this software is an avoidable thing in today's competitive scenario.

Sales Tracking

Sales Tracking Software is developed in web based platform & delivers an integrated approach to weave different sales stages in a common platform. It enables you to foresight your sales scenario & upcoming requirements.

Lead Tracking

Lead Tracking Software is an asset to the sales representatives, who offers an automated floor to integrate entire sales stages, that, help smoothing the business process & escalating revenues.

**Track your leads...
Drive your sales...
Efficiently...**



**Get the Best out
of your sales
Efforts...**



Sales Forecasting

Future sales visibility is an imperative task for strengthening the sales process. Sales Forecasting mainly predicts the profitability by considering various factors such as task allotted, filtered optimistic prospects, quotation sent to clients, and sales pipeline.

Market Automation

Marketing automation software focuses upon the creation of more and more customers or generating more leads ultimate for sales. It is dedicated to drive its effort to make new customers through email campaigns, PR initiatives etc..

CRM Analytics

Dashboards & MIS are the basic tools and more importantly source for any business to show their overall performance for a particular tenure. It can be either in the form of Graph/Charts or in the set of some reports

Lead Management

Manage all the Leads and Inquiries generated via various marketing sources along with its nature & characteristics. Online CRM Software helps the Sales Team to have complete overview of all leads, along with lead sources and important parameters.



CRM Analytics

Dashboards, MIS & Final Reports, these are three essential, which shows a clear & refined picture of overall performance & expected results in future, of your business & Team. So, get all the Information on one Web Platform, which is easily available by just few clicks, whether graphically or in Excel Format, and it is easy to understand.

Opportunity Management

Maintain all the Positive Inquiries & get a track of all Sales Prospects along with a through observation of activities involved in overall sales process. It helps the organisation to process their sales flow strategically.

Order Management

Manage all your Customer's Orders on one single & systematic platform, where you can track all the details related to the customer's demand and amount received and pending against the same.

Don't wait for a light to appear at the end of Your Sales Funnel.
Do this With CRM



Contact Management

However, all your deals run on broader basis, i.e, B2B, but how you will proceed if you are unaware of that particular person, who is acting SPOC on behalf of your Client. So, manage all the Contacts with their Specifications on one Single Web Platform.

Quotation Management

Manage all your Quotations and proposals in a systematic & organised manner, also get future reference for pricing, for the existing customer whenever required just by some couple of clicks.

Activity/Task Management

Follow ups required at every stages of your Sales Process, be it your Inquiry Stage or Interested Leads Stage or Proposal or Order Stage. So Capture & Manage all the Follow up activities to en-cash more chances for yours sales closure.



Any Where

Any Time

Get the Best
out of your **Sales Efforts...**